



AIM HIGH IN 2012 PRODUCER'S CONFERENCE

AT THE RITZ CARLTON IN GRAND CAYMAN

JUNE 27, 2012 – JULY 1, 2012

HOSTED BY STAR LIFE PARTNERS AGENCY, INC.

AS A PART OF AIMCOR GROUP



INCENTIVE INCLUSIONS

- **Air Transportation:** Star Life Partners will provide and arrange airport and ground transfers on regular program dates for qualifier and one guest.
- **Hotel Accommodations:** Star Life Partners will provide room and resort fees for regular program dates.
- **Group Dinners and Events:** Star Life Partners provides all group dinners and events for qualifier and guest.

PRODUCER QUALIFICATIONS

- Producer must be active and in good standing with Star Life Partners, Inc. at the time the convention is held, to attend the event.
- Producer qualifiers are not eligible to bring Agency Staff, regardless of Production Credits. Participation is restricted to producer, and guest only. No agent substitution.
- Participant must notify Star Life Partners of intent to participate prior to 3/15/12.

QUALIFICATION PERIOD

- Accounting months of January 2011 through January 2012. Qualifier will be notified by 2/15/12 if they are eligible to attend.

PRODUCTION CREDITS – the qualification amount is based on Production Credits as defined below:

- Life Target Premium: \$150,000.00
- Long Term Care and/or Disability Insurance: \$200,000.00
- Fixed Annuity Premium: \$2,000,000.00

Consideration will be given in situations where a combination of Life Target Premium, and/or LTC Premium, and/or DI Premium, and/or Annuity Premiums would meet personal production levels.

STIPULATIONS

- Minimum of 4 paid cases.
- Paid production credits will follow carrier rules for commissionable target premium.
- Credit for split cases will be designated according to the percentage disclosed on the application.
- Qualifying business must remain in force throughout the qualification period.

DISCLAIMERS

- Children are welcome at the qualifiers expense.
- Star Life Partners reserves the right to change the site, conference dates, production requirements, qualifying levels, qualifier eligibility without prior notice and will be the sole authority for extending invitations.
- Any travel before or after the regular program dates will be incurred at the expense of the participants. Availability for travel extensions cannot be guaranteed. Airport transfers are provided only for qualifiers.
- In accordance with rules and regulations of the IRS, proper tax reports/documents will be filed/issued according to the value of the trip as reportable earnings.